

CONTENTS

.....

PART I. DARK TIMES IN THE ACADEMY

- ONE. The End of an Era 3
- TWO. Breaking Out of the Ivory Tower 13
- THREE. The Myths Grad Students Believe 23

PART II. GETTING YOUR HEAD IN THE GAME

- FOUR. The Tenure Track Job Search Process Explained 31
- FIVE. Stop Acting Like a Grad Student! 38
- SIX. The Attributes of a Competitive Tenure
Track Candidate 46
- SEVEN. Building a Competitive Record 52
- EIGHT. Your Campaign Platform 61
- NINE. Why They Want to Reject You 65
- TEN. When to Go on the Market and How Long to Try 69
- ELEVEN. Where Are the Jobs? Institution Types
and Ranks 75
- TWELVE. Where and How to Find Reliable Advice 81
- THIRTEEN. Why "Yourself" Is the Last Person
You Should Be 86

.....

**PART III. THE NUTS AND BOLTS OF
A COMPETITIVE RECORD**

- FOURTEEN. Take Control of Your CV 93
- FIFTEEN. Getting Teaching Experience 99
- SIXTEEN. Publish This, Not That 103
- SEVENTEEN. Why You Want and Need Grants 110
- EIGHTEEN. Cultivating Your References 114
- NINETEEN. Applying to Conferences 118
- TWENTY. How to Work the Conference 123

PART IV. JOB DOCUMENTS THAT WORK

- TWENTY-ONE. The Academic Skepticism Principle 133
- TWENTY-TWO. What's Wrong with Your Cover Letter 140
- TWENTY-THREE. Tailoring with Dignity 151
- TWENTY-FOUR. Rules of the Academic CV 156
- TWENTY-FIVE. Just Say No to the Weepy Teaching
Statement 164
- TWENTY-SIX. Evidence of Teaching Effectiveness 173
- TWENTY-SEVEN. The Research Statement 179
- TWENTY-EIGHT. What Is a Diversity Statement, Anyway? 185
- TWENTY-NINE. The Dissertation Abstract 191

PART V. TECHNIQUES OF THE ACADEMIC INTERVIEW

- THIRTY. Academic Job Interview Basics 199
- THIRTY-ONE. The Key Questions in an Academic
Interview 207

-
- THIRTY-TWO. The Conference Interview (Including Phone
and Skype) 222
- THIRTY-THREE. The Campus Visit 227
- THIRTY-FOUR. The Job Talk 234
- THIRTY-FIVE. The Teaching Demo 240
- THIRTY-SIX. How to Talk to the Dean 243
- THIRTY-SEVEN. They Said What? Handling Outrageous
Questions 247
- THIRTY-EIGHT. Waiting, Wondering, Wiki 254

PART VI. NAVIGATING THE JOB MARKET MINEFIELD

- THIRTY-NINE. Good Job Candidates Gone Bad 261
- FORTY. Fear of the Inside Candidate 271
- FORTY-ONE. Wrangling Recalcitrant References 274
- FORTY-TWO. Managing Your Online Presence 278
- FORTY-THREE. Evaluating Campus Climate 283
- FORTY-FOUR. When You Feel Like You Don't Belong 286
- FORTY-FIVE. What If You're Pregnant? 296
- FORTY-SIX. What Not to Wear 299
- FORTY-SEVEN. Covering the Costs 308

PART VII. NEGOTIATING AN OFFER

- FORTY-EIGHT. Don't Be Afraid to Negotiate 315
- FORTY-NINE. The Rare and Elusive Partner Hire 324
- FIFTY. The Rescinded Offer—Who Is In the Wrong? 327

PART VIII. GRANTS AND POSTDOCS

- FIFTY-ONE. The Foolproof Grant Template 337
- FIFTY-TWO. Proving Your Project Is Worthy 345
- FIFTY-THREE. The Postdoc Application:
How It's Different and Why 349
- FIFTY-FOUR. The Good and the Bad of Postdocs 355

PART IX. SOME ADVICE ABOUT ADVISORS

- FIFTY-FIVE. Best Advisors, Worst Advisors 361
- FIFTY-SIX. A Good Advisor Is Not Nice 367
- FIFTY-SEVEN. Ph.D. Debt and Ethical Advising 370

PART X. LEAVING THE CULT

- FIFTY-EIGHT. It's OK to Quit 385
- FIFTY-NINE. Let Yourself Dream 390
- SIXTY. 100+ Skills That Translate Outside
the Academy 396
- SIXTY-ONE. Collecting Information 403
- SIXTY-TWO. Applying While Ph.D. 407
- SIXTY-THREE. Breaking Free: The Path of
the Entrepreneur 412
- CONCLUSION. Declaring Independence 417
- ACKNOWLEDGMENTS 421
- NOTES 425
- INDEX 433